



As a child, we rarely saw my father at home, he was always away at work. For nights at a stretch, I had absolutely no clue about his whereabouts. 'What does dad do that keeps him away from home?' this question bothered me all those years. Time passed and finally the truth came to light.

I am a proud son of a Navy foreman officer. My father in his prime years led a team responsible for maintenance. Dad was always on the go. Where there is a dock, you would find my pop. We lived vicariously through him. The stories of all his experiences still dwell vividly in my memory.

His life sparked my interest into the world of shipping. My extended family too ventured into the logistics world. Throughout my college days, I was gripped with curiosity, observing them solve logistic problems creatively. That ignited in me the dual interest in shipping and logistics.

I started off my career as a sea documentation executive. But the thirst to gain more knowledge in the logistics industry consumed me. The thought that jumping jobs would help my advancement, proved me wrong as I got stagnant, doing the same mundane task.

Finally, a window opened with an interview at Cargosol. Unfortunately, the sea documentation role was offered to me again. I should have declined the offer, but my prior interactions with Cargosolites, made me realize that this organization can make my dream come true. I witnessed Cargosolites grow and climb the professional ladder. My colleague, Sunil who joined Cargosol as an office assistant, was then handling the documentation desk and now is the Exports Team Leader. Hence, I signed the offer letter, knowing that Cargosol would quench my urge to learn and grow.

So, I began in the sea documentation profile and gradually transitioned into a customer service executive. My job profile continued to enrich, handling custom clearance and operational roles. I was beginning to feel like a superhero, interacting with a host of people. The ball kept rolling and pushed me to take on more challenges and profiles.

In 2019, I remember attending a management meeting. 'Shrikant, from tomorrow onwards you will handle the Sea Export Pricing profile.' That sent a shiver down my spine. But I remember my manager- Poonam Shah, expressed her confidence in my calibre that pushed me to accept the sea export pricing profile. Even though a complete novice, the contacts I developed, while performing the operations and documentation profile, would now come to my assistance.

I moved mountains and seas to deliver the best rate to execute businesses. From handling paperwork, to now attending meetings with shipping lines, it was a major shift in profile. The constant phone calls, operating on new software, learning the pricing craft, all took effort.

The trust Cargosol, the management and especially Cletus D'Souza and Poonam Shah have shown towards me is heart-warming. In moments of self-doubt, my team, management, and co-workers are my encouragement and inspiration.

At my interview at Cargosol, I was unexpectedly asked, 'How long will you work with us?' I instantly replied '2-3 years Sir' - a vivid memory from a decade ago.

Cargosol is rapidly growing and expanding. So here is a shout out to all logistic professionals with the urge to grow and explore. Cargosol Logistics Limited is hiring!

Cargosol is world full of opportunities. All you need to know is to grab the opportunity and challenge your comfort zone. Apart from the other active hirings, The Pricing department is looking for all those who have the zeal to offer razor-cut, competitive pricing at jet speed to create logistic magic.

My father spent his life in the service of the nation, and I play a role in contributing to the nation's GDP and Cargosol's growth. We both stood on the shore, but the magic we create has impact across seven seas.